

CO-FOUNDER NEEDED

Apply to co-found [here](#)
no later than FEB 28, 2025!

DemensAI

HELLO FUTURE TEAMMATE,

At **DemensAI**, we're on a mission to transform healthcare through advanced AI tools that detect dementia early, empowering professionals to provide better care.

As an early-stage health tech startup in Copenhagen, we're looking for a passionate **Business Developer** with prior experience in business development or healthcare innovation to help us connect with the healthcare world, grow our impact, and shape our vision.

If you love challenges, thrive in dynamic environments, and want to make a real difference, keep reading, this could be what you are looking for!

WHO YOU ARE

We're looking for someone with a strong foundation in business development and a passion for healthcare innovation. Specifically, you are:

- **Experienced:** You have prior experience in business development, healthcare, or a related field. Bonus points if you've worked in bio-entrepreneurship, health economics, or clinical innovation.
- **Danish-Speaking:** Essential for engaging with local stakeholders and clinicians effectively.
- **A Connector:** You excel at starting conversations and building meaningful relationships.
- **Comfortable in Clinical Settings:** Familiarity with clinical terms and environments will help you hit the ground running.
- **Strategic and Analytical:** From market insights to big-picture planning, you're comfortable navigating complex challenges.

WHAT YOU'LL BE DOING

In this role, you'll be driving the conversations and strategies that bring DemensAI to life. Here's how you'll contribute:

- **Create Connections** with the healthcare world: Identify and reach out to clinicians and healthcare professionals, gathering valuable feedback to refine our solutions.
- **Build Bridges:** Develop strong, long-term relationships with stakeholders who share our vision for a healthier future.
- **Spot Opportunities:** Identify and apply for investment and funding opportunities to fuel our growth.
- **Know the Market:** Dive deep into market research, helping us understand the landscape and stay ahead of the curve.
- **Shape Our Strategy:** Collaborate with the team to define pricing models and strategic business goals.

ABOUT US

DemensAI is a Danish health tech startup dedicated to transforming dementia detection through advanced AI and speech analysis. We envision a world where every individual's cognition is easily understood through non-invasive biomarkers, starting with dementia detection through speech.

Learn more about us at www.demensai.dk

Ready to join us?

We'd love to hear your story and explore how we can build the future of healthcare together!

For more information or questions please contact us at contact@demensai.dk

WHY YOU'LL LOVE WORKING WITH US

DemensAI isn't just a job—it's an adventure. Here's what makes it special:

- **Impact That Matters:** Your work will directly influence how dementia is detected and treated, improving lives worldwide.
- **A Role You Can Shape:** You'll have the autonomy to carve out your place and make it your own.
- **A Team That Cares:** We're passionate about our mission and committed to supporting one another as we grow.
- **A Diverse, Tech-Driven Team:** Work alongside international co-founders who are passionate about AI and building innovative solutions.

