



CO-FOUNDER NEEDED FOR

Early-stage medtech startup developing an innovative device to help women suffering from severe urinary incontinence.

COBLER

THE PROBLEM

Urinary incontinence affect up to 50 % of all women. We target women suffering from severe urinary incontinence that rely on incontinence pads daily.

OUR SOLUTION

Small catheter with a controllable valve placed in the urethra reducing the risk of leakages to zero.

PATENT STATUS

Freedom to operate completed, patentability assessment to be started Q4.

FINANCIAL OVERVIEW

So far project has been funded by softfunding further applications are pending.

MILESTONES ACHIEVED

- Device has reached TRL 4–5.
- Development is carried out by a commercial development house following a structured product roadmap.
- Ongoing dialogue with Aarhus Municipality to initiate a customer validation pilot.

TARGET MARKET & CUSTOMERS

Our initial customers are municipalities, as they have the responsibility to provide incontinence care solutions in the Nordic region. For international expansion, we will pursue a Business-to-Business strategy, partnering with healthcare providers and distributors.



CO-FOUNDER PROFILE WE ARE LOOKING FOR

Must-have qualifications/background

- Entrepreneurial mindset

Nice-to-have qualifications/background

- Experience in developing Medical device
- Experience with startup funding journey

Personal fit

I'm looking for a co-founder with good energy and an entrepreneurial spirit – not a dry biscuit. Someone who thrives in a fast-moving, hands-on environment and enjoys building things from the ground up. I work flexibly, partly from home and partly from the hospital/university, and I'd like a partner who values the same kind of hybrid and open setup. Shared curiosity, drive, and a passion for improving women's health are essential.

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

- Work with me on business development (funding applications, partnerships, early investor dialogues).
- Shape the go-to-market strategy, starting with municipalities as our first customers.
- Support ongoing customer validation with Aarhus Municipality and other stakeholders.
- Help us move the device from TRL 4–5 towards TRL 6 by aligning development and commercial plans.
- Represent COBLER with me at networking, pitch events, and across the medtech/startup ecosystem.

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

I'm Lene Munk, a medical doctor with a PhD in bladder cancer, and currently a postdoctoral researcher at Aarhus University Hospital and Aarhus University. I'm also a biomedical designer, trained in needs-driven innovation. My background combines clinical research, medical devices, and women's health innovation.

PHYSICAL ADDRESS

Aarhus University Hospital

READ MORE HERE

<https://www.linkedin.com/in/lenemunk/>

