



CO-FOUNDER NEEDED

Digital Infrastructure for Interpreting Quality Control

in the AI Era

EVALYZ

THE PROBLEM

Quality control in interpreting is currently unreliable and inefficient, especially in high-stakes scenarios where mistakes can affect people's rights. Traditional assessment methods are manual, subjective, and not scalable, and they are insufficient for an era of human-AI collaboration. This creates a risk of assigning underqualified or unsuitable interpreters to critical cases, and hence lack of quality control.

OUR SOLUTION

Evalyz provides a fast, precise, and standardized system to assess interpreter performance. It analyzes key quality dimensions—fluency, accuracy, and completeness—using metrics that allow pre-screening, on-site monitoring, and the establishment of industrial standards. This ensures consistent quality control and adapts to the era of human-AI collaboration.

PATENT STATUS

Not applicable

FINANCIAL OVERVIEW

Evalyz follows a subscription-based pricing model, targeting language service providers, training institutions, and accreditation bodies. Revenue will initially come from subscriptions, with plans to evolve the model as we gather market insights and scale the product. Key cost factors include product development, user testing, and partnership building. Growth potential is strong due to the large, expanding market for professional interpreting and the increasing need for AI-assisted quality control.

MILESTONES ACHIEVED

- Developed a functional prototype.
- Defined key quality metrics and testing framework (fluency, accuracy, completeness).
- Secured Proof-of-concept funding for initial stakeholder engagement with universities and language service providers.
- Prepared MVP roadmap.

TARGET MARKET & CUSTOMERS

- Language Service Providers (LSPs) – need standardized assessment for their interpreters, both pre-screening and on-site monitoring.
- Training Institutions – require objective evaluation tools for students and trainees.
- Accreditation Bodies – seek reliable metrics to certify interpreters.

CO-FOUNDER PROFILE WE ARE LOOKING FOR

Must-have qualifications/background

- Experienced in business development and commercialization, with a track record in scaling early-stage startups, stakeholder engagement, and revenue modeling

Nice-to-have qualifications/background

- Familiarity with SaaS or digital platforms
- Connections in language/education/tech sectors
- Experience with PoC validation and market research

Personal fit

- Collaborative, proactive, and good at communication
- Open to remote/hybrid work and flexible hours

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

- Validate product need through engagement with potential users, payers, and partners
- Refine business model, revenue streams, and delivery mechanisms
- Clarify product positioning and value proposition

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

Yao Zhang: PhD in linguistics and interpreting, postdoc in automated interpreter proficiency assessment, practicing interpreter

PHYSICAL ADDRESS

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ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship is a collaboration between all Danish universities aiming to create more research-based startups.

www.open-entrepreneurship.com



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