OPEN ENTREPRENEURSHIP

CO-FOUNDER NEEDED

A one-stop platform for cyber threat intelligence

SELENE

THE PROBLEM

Acquiring and analyzing CTI data effectively to extract actionable intelligence is a challenge for organizations.

OUR SOLUTION

Selene: A one-stop platform for cyber threat intelligence.

Features:

- Multiple data sources
- CTI data: raw or tailored
- AI-powered insights: Filtering, normalization, correlation, and validation
- Exposure reports
- API & GUI implementation

PATENT STATUS

No current patent.

FINANCIAL OVERVIEW

Subscription-based model and one-time payments, depending on the service in question and the client needs/size.

MILESTONES ACHIEVED

Selene is currently under development. We have acquired three grants: DTU Discovery, InnoExplorer, and Spinout DK. We are looking for funding to expand our development team and finalize the system.

TARGET MARKET & CUSTOMERS

We are targeting enterprises, SMEs, and law enforcement agencies. We have received expressions of interest from several organizations, such as TDC.

CO-FOUNDER PROFILE WE ARE LOOKING FOR

Must-have qualifications/background

- Strong experience in developing commercial strategies and seeing them through to successful execution.
- Strong stakeholder management skills and experience in fronting a team in different negotiation environments.
- Capable of approaching investors and acquiring funding for the start-up

Nice-to-have qualifications/background

Solid background in Cyber Security.

Personal fit

- Passion for the startup journey and understanding of what it takes to succeed.
- Outgoing personality to become 'the face of the company'.
- Strong strategist with an ability to execute on the plans you develop.
- Dependable, open and honest.

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

Currently we are focused on finalizing the system's development. In order to do that we will need further funding as soon as possible. Hence, this will be the initial goal of the new co-founder. Additionally, the new team member will plan out the go-to-market strategy for Selene.

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

- Dimitrios Georgoulias - PostDoc
- Shreyas Srinivasa – Cyber Security Specialist
- Emmanouil Vasilomanolakis – Associate Professor

The team has rich research experience in the field of CTI and has been working together for several years.

PHYSICAL ADDRESS

Selene currently operates out of The Technical University of Denmark (DTU).

READ MORE HERE

https://selene-cti.dk/