



## CO-FOUNDER NEEDED

# Developing the healthiest protein in the world!

## Beautifully Balanced Bites (BBB)

### THE PROBLEM

Unhealthy diets are driving chronic disease and environmental harm. Yet consumers consistently reject alt-proteins as tasteless, expensive, and unconvincing.

### OUR SOLUTION

We use genetic engineering to design better foods. Delivering super healthy, delicious, and affordable yeast-protein that appeal to main-stream consumers. Making health, not ideology, the reason to switch.

### PATENT STATUS

Currently 5 patents/inventions being negotiated with DTU.

### FINANCIAL OVERVIEW

Currently preparing for pre-seed round. Market entry in ~18 months. Revenue through mixed B2B streams (Product sales, ingredient sales, licensing).

### MILESTONES

#### Reached:

- Tech/IP portfolio for platform technology.
- Developed first market-ready prototype.
- Demonstrated scalability to TRL5 (200L).

#### Next:

- Submission of regulatory dossier (Q3 2026)
- First market entry (Q3 2027)

### TARGET MARKET & CUSTOMERS

Primary customer large food producers, with options for manufacturing partnerships and food service providers. The first market is largely dictated by ease/progress of regulatory approval (EU/UK/US/Singapore).

### CO-FOUNDER PROFILE WE ARE LOOKING FOR

#### Preferred qualifications

- CCO: Commercial experience in food industry.
- CTO: Experience in scaling either food manufacturing or biotech solutions (submerged fermentation).

#### Personal fit (prioritized over qualifications)

- Genuinely kind and caring person.
- Impact-driven and ambitious.
- Organized doer.
- Passionate about the food system.

### TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

- CCO: Develop a go to market strategy.
- CCO: Prioritize first market options (EU/UK/US/Singapore).
- CTO: Develop actionable scale-up plan.
- CTO: Refine current production process.

### ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

Jonathan Dahlin, CEO/CSO, Scientific background, PhD in Metabolic engineering.

### PHYSICAL ADDRESS

Remote work, international candidates welcome.



### ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship is a collaboration between all Danish universities aiming to create more research-based startups.

[www.open-entrepreneurship.com](https://www.open-entrepreneurship.com)



SUPPORTED BY

Uddannelses- og  
Forskningsministeriet