



## CO-FOUNDER NEEDED

# The future of medicine is personalized

## Chaperone Personalized Medicines Platform

### THE PROBLEM

Cell and gene therapy (CGT) is an exponentially growing area, especially within cancer treatments. It is also extremely regulated and complex. Processes are very manual and the use of AI is non-existent. Traceability from patient or donor through the whole supply chain is challenged by many stakeholders, a fragmented system landscape and legacy software.

### OUR SOLUTION

We have built a SaaS-platform, where business processes can be configured to support e.g., cell extraction, manufacturing, clinical trial overview and data import and analysis. It is designed from the ground-up to support GDPR, GxP and 21 CFR part 11 compliance.

### PATENT STATUS

None

### FINANCIAL OVERVIEW

We are currently bootstrapped but generating revenue through IT management consulting within life sciences. In dialogue with potential investors.

### MILESTONES

Our first prototype was built in the fall of 25. Recently, we introduced a configurable workflow engine that expands the customer base significantly. We are currently planning our first customer project

### TARGET MARKET & CUSTOMERS

Initially small and medium life sciences companies – preferably within CGT

### CO-FOUNDER PROFILE WE ARE LOOKING FOR

#### Preferred qualifications

- Commercially skilled
- B2B sales experience
- Marketing experience
- Life sciences knowledge and network
- Partner channel experience

#### Personal fit

- Outgoing, honest and hard-working
- Ok with hybrid-work
- Humorous

#### TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

Initial focus will be on initiating pilot-projects, define pricing and partnership model.

Planning of marketing and GTM.

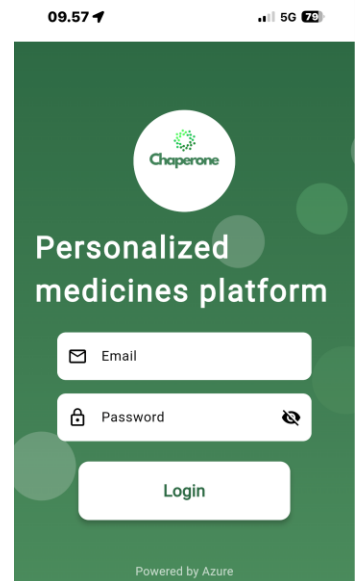
#### ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

Arild, Founder and solution designer. Life sciences management consultant.

Christian, Lead developer. Computer science at DTU.

#### PHYSICAL ADDRESS

We usually meet at DTU 1-2 times a week.



### ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship is a collaboration between all Danish universities aiming to create more research-based startups.

[www.open-entrepreneurship.com](https://www.open-entrepreneurship.com)



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