



CO-FOUNDER NEEDED

Bringing Transparency to High-Stakes Decisions

Cognity

THE PROBLEM

Certain decisions - due to legal or ethical requirements - must be explainable and consistently reproducible. The same case must always yield the same outcome. 'Black box' AI and language models are not viable in these high-stakes contexts.

OUR SOLUTION

Mentor is a rule-based AI system where domain experts define the logic—delivering consistent decisions with clear, concise explanations.

PATENT STATUS

No patents filed yet; options under evaluation.

FINANCIAL OVERVIEW

DKK1M Innobooster application rejected. Focus is now on proving the concept, with investor interest already lined up. Revenue will follow a subscription model e.g. based on seats or cases processed.

MILESTONES

Two pilots underway: one in a Region Hovedstaden hospital and one in a large municipality.

Post-pilot: move to production in the municipality and expand across case types and municipalities.

In parallel: expand into additional sectors e.g Finance, Insurance, Legal.

TARGET MARKET & CUSTOMERS

Sectors with high-volume case handling where decisions must be explainable. Initial focus on Denmark as a base for international expansion.

CO-FOUNDER PROFILE WE ARE LOOKING FOR

Preferred qualifications

- Proven ability to open doors, secure meetings, and close deals.
- Strong network in sectors where explainable decision support is critical.

Personal fit

- Takes ownership of results.
- Open and transparent.
- Curious, with a strong belief in and enthusiasm for the offering.

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

Build and qualify a pipeline of high-potential leads.

Secure and close paid pilot projects with the clearly expressed intent to convert into subscription on successful completion.

Define and validate pricing, packaging, and sales narrative.

Establish repeatable sales process (outreach → demo → proposal → close).

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

Philip – MSc Comp Science, E*MBA (idea, development)

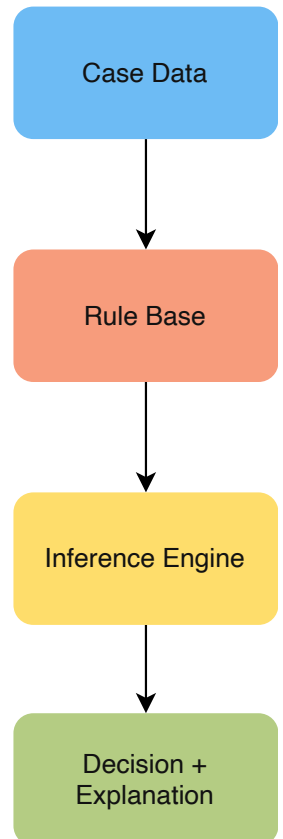
Søren – PhD –Physical Chemistry (concept, development)

Morten – Cand. Oecon (strategy, board-level)

Jakob – MD (medical domain)

PHYSICAL ADDRESS

Home office and open to hybrid setup.



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ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship is a collaboration between all Danish universities aiming to create more research-based startups.
www.open-entrepreneurship.com



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