

ExoPlus -Unlocking oral delivery of challenging medicines

THE PROBLEM

There is unmet need for reliable solutions that can effectively enhance the oral delivery of **poorly soluble and other challenging compounds**, ensuring improved patient compliance and access to essential medications.

OUR SOLUTION

We ignite oral delivery — a safe, in-stomach heat-activated powder that transforms **hard-to-take injectables** into affordable **oral** medicines

PATENT STATUS

Patent application filed by UCPH in 2026.

FINANCIAL OVERVIEW

Technology license to pharma, biotech and formulation CROs for conversion of existing (or novel) molecules targeting large patient populations and high per patient lifetime value to demonstrate clinical and economic impact

MILESTONES

- PoC Fund, UCPH (2026 – 0.15 MDKK).
- Technology has been validated with different drug classes
- Next step: Secure Soft Funding

TARGET MARKET & CUSTOMERS

- **Injectables** (IM/SC) for oral conversion, including oncology, endocrinology & **Poorly soluble oral drugs (BCS II/IV)** where absorption needs improvement
- **Customers** include innovator pharma (CMC, clinical, BD), specialty pharma, repurposers and CDMOs seeking differentiation

THE PROFILE WE ARE LOOKING FOR

Preferred qualifications

- A broad life science network
- Mentoring capacity
- Strategic mindset

Personal fit

- Strong investor network
- Entrepreneurship experience

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

- Business plan and market analysis
- Communication with stakeholders

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

- a/prof. **Natalja Genina** – pre-startup lead; 20y+ academic experience in advanced drug delivery & innovative drug manufacturing; Co-Founder of spinout Dlivery Pharma ApS
- **Victor Felix Brandt Zak**– MSc (Pharm); research assistant in pre-startup
- Dr. **Aghiad Ghazal** - 6y+ experience at NN as Project Manager/Entrepreneur heading the Blue-Sky Basement project IVJector

PHYSICAL ADDRESS

Currently working at UCPH, Universitetsparken 2, 2100, Copenhagen Ø

Open for remote and hybrid collaborative work



ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship (OE) is a collaboration between all Danish universities aiming to create more research-based startups.

REGISTER YOUR INTEREST

Deadline is November 8th, 2026

www.open-entrepreneurship.com/cofounder/