



CO-FOUNDER NEEDED

Astronaut training for leadership teams The Astronaut Way

THE PROBLEM

Leadership teams now decide under high stakes, high risk and constant unpredictability. Conventional leadership development was built for a stabler world.

OUR SOLUTION

Astronaut conditions call for astronaut training. Teams learn the NASA/ESA astronaut behavioural model, train it on observed, scored missions in a real astronaut habitat in Copenhagen, and prove it in zero gravity.

PATENT STATUS

Not applicable. Moat: exclusive habitat access, accredited observer standard, scenario library and dataset, trademark.

FINANCIAL OVERVIEW

B2B sales of three modules (€4,800 / €9,800 / €18,000 per participant), c. 60–65 % gross margin. Forecast €0.25M (2027), €1.4M (2028, break-even), €2.8M (2029).

MILESTONES

- Exclusive access to FLEXHab, the astronaut habitat SAGA built for ESA
- Zero-gravity flight proposal from Novespace; ESA BIC application submitted
- Next: habitat 2027; paid pilot crews and first flight 2028

TARGET MARKET & CUSTOMERS

Nordic and DACH corporates and PE-backed firms sending leadership teams of 6–8 – the premium end of a multi-billion European market.

THE PROFILE WE ARE LOOKING FOR

Preferred qualifications

- Commercial leader ready to step in as CEO with equity
- B2B sales to corporates, ideally HR or executive education

Personal fit

Calm under pressure, disciplined, curious.
Comfortable selling before the product is finished.

TASKS & RESPONSIBILITIES (FIRST 3 MONTHS)

Validate willingness-to-pay, secure pilot-crew LOIs, shape pricing and co-lead funding.

ACADEMIC & ENTREPRENEURIAL BACKGROUND OF CURRENT CO-FOUNDERS

Sebastian Aristotelis – co-founder, SAGA Space Architects; FLEXHab designer. Sune Nordentoft Lauritsen – Head of DTU Space Ventures.

PHYSICAL ADDRESS

DTU Space, Elektrovej 328, 2800 Kgs. Lyngby. Hybrid welcome; on site for missions.

**ASTRONAUT TRAINING
FOR LEADERS
THE ASTRONAUT WAY**
Send a team. Bring back a crew.

ABOUT OPEN ENTREPRENEURSHIP

Open Entrepreneurship (OE) is a collaboration between all Danish universities aiming to create more research-based startups.

REGISTER YOUR INTEREST

Deadline is November 8th, 2026

www.open-entrepreneurship.com/cofounder/